



OneVision Healthcare

Company Presentation

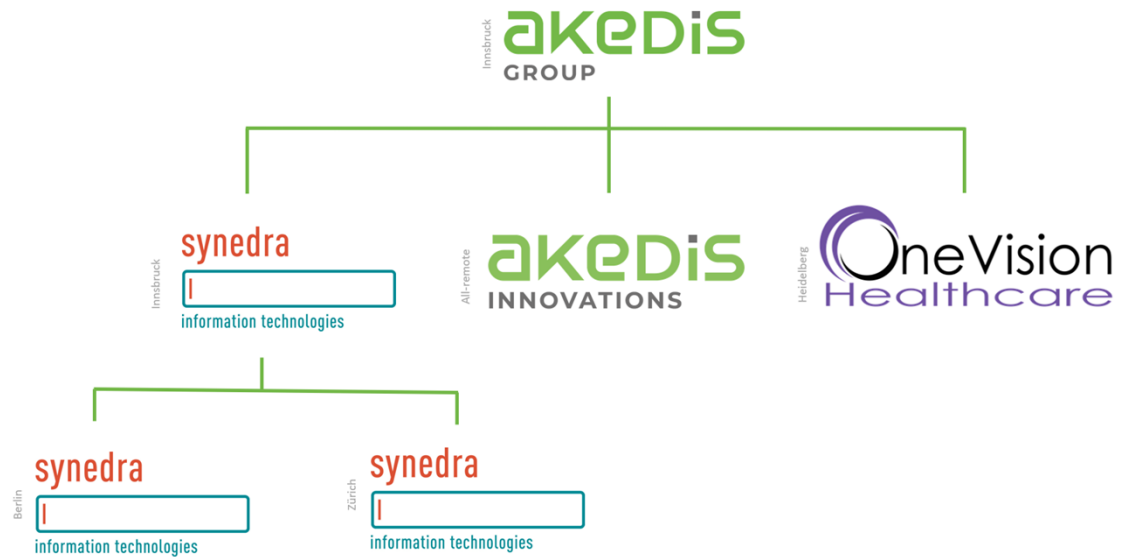
About us...

- Founded in 2020
- Very large and deep network in the German and European Healthcare Market
- Very knowledgeable in the EU tendering process and public procurement law
- Dedicated healthcare-organization-oriented project management
- Due diligence for investors
- VC and investor matching for startups
- Very knowledgeable in the areas of Regulatory, GDPR
- Decades of international experience in sales, IT and management of healthcare organizations

Key Areas of Focus

- Assist (international) healthcare technology startups and established companies enter the German speaking (DACH) and greater European market through our expansive network, expertise and know-how
- Assist local healthcare tech companies with partnering and market entry in international markets, especially USA.
- Provide world class Healthcare IT specific Project Management
- Create backend synergies for technical and clinical support for Health-Tech organizations in Germany

OneVision
Healthcare is
part of the
akedis Group



Market Entry Consulting

Operational and Organizational Setup

- Assist organizational setup in German speaking regions
- Provide legal representation for registry
- Interim management for healthcare organizations
- Professional translation services (all languages)
- Assist with legal services (e.g. contracts, company registration, etc.)
- Office setup and professional market-oriented back office services

Networking

- Provide business network opportunities
- Enable partnership building
- Build business relationships

Investor relations

- Investor and Venture capitalist partnering
- Investment due diligence
- Potential investment into companies

Value Added Distribution Partner

Sales Support

- Open doors to potential buyers
- Provide demos of product
- Active sales and distribution
- Back office assistance for sales activities
- Provisioning of CRM System

Maintenance and Support

- 1st and 2nd level support
- 3rd level support (if properly trained)
- Provisioning of Ticketing System

Professional Services

- Product installations and integrations
- Professional market-oriented consulting
- Project management for healthcare organizations
- Provisioning of Project Management System

Value Added Services

For Healthcare Organizations

- Dedicated Project Management for internal projects
- PMO and Project Management back office
- Clinical Risk Management
- Procurement of Medical IT and Equipment

For Industry Partners

- (BETA) Testing and feedback for products
- Integration testing for use cases and workflows
- Training of personnel
- Product show case workshops with key market opinion leaders

For Tenders and Grants

- Facilitating and enabling EU grants and funding (for healthcare)
- Managing EU funded Projects

Four circular icons representing medical concepts: two people, a pill, a first aid kit, and a syringe.

We look forward to hearing from you

...and are always open for questions.